



AIRCRAFT REMARKETING SERVICES



JETCO Re-Marketing Services:

Our boutique style firm has an unmatched reputation for adhering to strong business ethical standards, we always strive for client satisfaction. Client satisfaction is provided through simple diligence, extensive knowledge and good, solid practices. We measure our rewards not only through the compensation we receive, but by the satisfaction we get by truly bringing value to the client.

Our complimentary Multihull Consultation is structured to provide a glimpse into how our expert team can help you to obtain clarity regarding your decision to sale a private jet.

JETCO will help market your existing aircraft and seek to obtain an acceptable sale for it. We will conduct a worldwide marketing effort, prepare literature, brochures, including photographs and technical specifications.

JETCO will also help negotiate the terms of any sale agreement directly with prospective purchasers on your behalf.

Throughout this process JETCO will provide professional transactional advisory services regarding any aircraft sales contractual matter.



Step 1 - Discovery Consultation:

During the first meeting, you and your dedicated private jet specialist will discuss the details and anticipated value of your aircraft as well as the different sales strategies available to us.

Step 2 - Private Jet Analysis Review:

Your consultant will conduct a comprehensive analysis based upon information gathered during the discovery consultation meetings, in order to determine the best strategy to sale your aircraft effectively.

Step 3 - Private Jet Choice Consultation:

Your consultant will present a strategy based upon a quantitative analysis designed to support the sale of your aircraft. Together, you will review in greater details of the proposed strategy to start marketing your aircraft effectively and provide Marketing Agreements.



Our Marketing and Advertising Team provides maximum effective exposure to buyers and sellers ready to move. In support of overall sales and pricing strategies, we provide:

ONLINE MARKETING

Web, mobile, and social media campaigns, including advanced analytics;

AIRCRAFT SPECS

Dedicated web listing and detailed aircraft specifications optimized for all platforms;

SHOWCASE

Professional aviation photography, videography, and web-based virtual reality tours;

ADVERTISING

Jetco proprietary channels and premier advertising partnerships with top national and international media organizations;

EMAIL MARKETING

Direct mail and customized email broadcast campaigns.



Our Finance and Closing Department closes both domestically and internationally, and utilizes that experience to facilitate a seamless process to include:

SALE AGREEMENT

Letters of Intent and Purchase Agreements;

ESCROW SERVICES

Liaising with escrow agents to obtain lien status and facilitate document and fund placement;

CLOSING CHECKLISTS

Preparing detailed checklists outlining all required items and documents for closing;

DOCUMENT PREPARATION

Knowledge of and preparation of all required FAA and International Registry forms;

LIEN/LOAN

Coordination with lenders and lien holders;

ACQUISITION STRUCTURING

Recommendations for Owner Trustees and non-standard acquisition structures;

MAINTENANCE PROGRAMS

Coordination of maintenance program transfers.



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