





**Jetco** was established in July 2018 to service a client with the acquisition and management of one Piaggio Aerospace Avanti II since then **Jetco** naturally developed towards advisory services such as appraisals, operational consulting services and into the business of buying, selling and trading business aircraft.

In our first year and half **Jetco** has accomplished the acquisition of four aircraft and helicopters, completed the sale of three business jets and appraised in excess of 15 aircraft ranging from Bombardier Challenger 350's to Gulfstream G650ER.

Our boutique style firm has an unmatched reputation for adhering to strong business ethical standards, we always strive for client satisfaction. Client satisfaction is provided through simple diligence, extensive knowledge and good, solid practices. We measure our rewards not only through the compensation we receive, but by the satisfaction we get by truly bringing value to the client.

We offer a full range of services that can be used before and after any aircraft transactions are contemplated. Combine this analytical capability with a team of seasoned transactional professionals, and the answers to almost any question relative to aircraft ownership can be addressed effectively by **Jetco**.

Aircraft operating cost budgets, maintenance overview, aircraft appraisal, aircraft sale & acquisition services.



## **Our Team:**

Our team is made up of professionals whose careers have touched every aspect of aviation as well as business strategy, finance, and sales / marketing. With experience earned in both aircraft cockpits and executive boardrooms, our expert team specializes in the complete management of aircraft sales transactions from corporate jets to helicopters.





### **Jetco Aircraft Acquisition:**

Our complimentary Multihull Consultation is structured to provide a glimpse into how our expert team can help you to obtain clarity regarding your decision to purchase a private jet. Your choice may range from a new build production jet that is available immediately to a customized project that requires interior outfitting, legal contracts and more. We are here to assist you in choosing everything from the ultimate flight planning to components such as layouts, models, choice of equipment in addition to charter advice.





## **Aircraft Appraisal:**

Even on the most simple aircraft, the variables are so numerous and complex that prices can and do vary even between consecutive serial numbers of the same type. An on-site inspection of the aircraft and its records by a qualified appraiser can reveal a much different value. Additionally, the aircraft resale market is a dynamic environment, and prices can change from month to month. There are many intangibles that should be considered. These include the availability of a particular model, damage history, maintenance history, and quality of refurbishments and upgrades. The Jetco Aircraft Appraisal Service can be used as a good starting point when attempting to determine the general retail value of an airplane. However, the true value of an aircraft can only be ascertained on a case-by case basis resulting from a mutual agreement among the buyer, seller, and lender.





## Aircraft Re-marketing:

Our complimentary Multihull Consultation is structured to provide a glimpse into how our expert team can help you to obtain clarity regarding your decision to sale a private jet.

Jetco will help market your existing aircraft and seek and obtain an acceptable sale for it. Jetco will conduct a worldwide marketing effort, prepare literature and brochures, including photographs and technical specifications for distribution to identified qualified prospects. Jetco will also help negotiate the terms of any sale agreement directly with prospective purchasers on your behalf.

Throughout this process, Jetco will also provide professional TRANSACTIONAL ADVISORY services regarding any aircraft sales contractual matter.





## Maintenance Overview

Maintenance oversight is vitally important to the quality and consistent operation and asset value of your aircraft. Practical application of experience and knowledge by a qualified, dedicated team is essential to an efficient operation. Jetco will ensure the following at all times:

- Ensure the airworthiness of its jets
- Continuously endure audits as required by authorities
- Closely cooperate with maintenance and servicing companies
- Take responsibility for its quality management and documentation tasks





## Fractional Ownership:

Jetco launches the first multi-ownership program in Bretagne. We serve customers based in the West of France and offer flights throughout Europe and North Africa.

The best deals are face to face. Now your entire management team can attend 3 meetings in 3 regions and be home for dinner.

Jetco is transforming the way you live, do business and stay in touch with your family by saving time, giving you an unsurpassed quality of life.







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